# CoStar Retail Statistics

Year-End 2017

# **Greater Toronto Retail Market**





# **Table of Contents**

Table of Conter	nts	Α
Methodology		В
	ions	
	nts & Overview	
	6	
Inventory & Dev	velopment Analysis	5
Figures at a Glo	ance	9
	Figures at a Glance by Building Type & Market Historical Figures at a Glance	
Leasing Activity	/ Analysis	3
Ů,	Select Top Lease Transactions	
Analysis of Indiv	vidual CoStar Submarket Clusters	5
	tork imarket	



# Methodology

The CoStar Retail Report calculates Retail statistics using CoStar Group's base of existing, under construction and under renovation Retail buildings in each given metropolitan area. All Retail building types are included, including Community Center, Freestanding Retail, Neighborhood Center, Power Center, Regional Mall, Specialty Center and Unanchored Strip Center, in both single-tenant and multi-tenant buildings, including owner-occupied buildings. CoStar Group's global database includes approximately 119 billion square feet of coverage in 5.4 million properties. All rental rates reported in the CoStar Retail Report are calculated using Triple Net (NNN) rental rates.

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#### Terms & Definitions

**Anchor Tenant:** A large national or regional retailer that serves as a primary draw for a shopping center; a store strategically located in a retail property in order to enhance, bring attention to, or increase traffic at the property. Sometimes called a "destination" tenant, usually these tenants lease at least 25,000 SF.

**Availability Rate:** The ratio of available space to total rentable space, calculated by dividing the total available square feet by the total rentable square feet.

**Available Space:** The total amount of space that is currently being marketed as available for lease in a given time period. It includes any space that is available, regardless of whether the space is vacant, occupied, available for sublease, or available at a future date.

**Buyer:** The individual, group, company, or entity that has purchased a commercial real estate asset.

**Cap Rate:** Short for capitalization rate. The Cap Rate is a calculation that reflects the relationship between one year's net operating income and the current market value of a particular property. The Cap Rate is calculated by dividing the annual net operating income by the sales price (or asking sales price).

**Community Center:** A shopping center development that has a total square footage between 100,000 – 350,000 SF. Generally will have 2-3 large anchored tenants, but not department store anchors. Community Center typically offers a wider range of apparel and other soft goods than the Neighborhood Center. Among the more common anchors are supermarkets and super drugstores. Community Center tenants sometime contain retailers selling such items apparel, home improvement/furnishings, toys, electronics or sporting goods. The center is usually configured as a strip, in a straight line, or an "L" or "U" shape.

**Construction Starts:** Buildings that began construction during a specific period of time. (See also: Deliveries)

**Deliveries:** Buildings that complete construction during a specified period of time. In order for space to be considered delivered, a certificate of occupancy must have been issued for the property.

**Delivery Date:** The date a building completes construction and receives a certificate of occupancy.

**Developer:** The company, entity or individual that transforms raw land to improved property by use of labor, capital and entrepreneurial efforts

**Direct Space:** Space that is being offered for lease directly from the landlord or owner of a building, as opposed to space being offered in a building by another tenant (or broker of a tenant) trying to sublet a space that has already been leased.

**Existing Inventory:** The square footage of buildings that have received a certificate of occupancy and are able to be occupied by tenants. It does not include space in buildings that are either planned, under construction or under renovation.

**Freestanding Retail:** Single tenant building with a retail tenant. Examples include video stores, fast food restaurant, etc.

**Full Service Rental Rate:** Rental rates that include all operating expenses such as utilities, electricity, janitorial services, taxes and insurance

**General Retail:** Typically are single tenant freestanding generalpurpose commercial buildings with parking. Many single retail buildings fall into this use code, especially when they don't meet any of the more detailed use code descriptions.

**Growth in Inventory:** The change in size of the existing square footage in a given area over a given period of time, generally due to the construction of new buildings.

**Landlord Rep:** (Landlord Representative) In a typical lease transaction between an owner/landlord and tenant, the broker that

represents the interests of the owner/landlord is referred to as the Landlord Rep.

**Leased Space:** All the space that has a financial lease obligation. It includes all leased space, regardless of whether the space is currently occupied by a tenant. Leased space also includes space being offered for sublease.

**Leasing Activity:** The volume of square footage that is committed to and signed under a lease obligation for a specific building or market in a given period of time. It includes direct leases, subleases and renewals of existing leases. It also includes any pre-leasing activity in planned, under construction, or under renovation buildings.

**Lifestyle Center:** An upscale, specialty retail, main street concept shopping center. An open center, usually without anchors, about 300,000 SF GLA or larger, located near affluent neighborhoods, includes upscale retail, trendy restaurants and entertainment retail. Nicely landscaped with convenient parking located close to the stores.

**Mall:** The combined retail center types of Lifestyle Center, Regional Mall and Super Regional Mall.

Market: Geographic boundaries that serve to delineate core areas that are competitive with each other and constitute a generally accepted primary competitive set of areas. Markets are building-type specific, and are non-overlapping contiguous geographic designations having a cumulative sum that matches the boundaries of the entire Region (See also: Region). Markets can be further subdivided into Submarkets. (See also: Submarkets)

**Multi-Tenant:** Buildings that house more than one tenant at a given time. Usually, multi-tenant buildings were designed and built to accommodate many different floor plans and designs for different tenant needs. (See also:Tenancy).

**Neighborhood Center:** Provides for the sales of convenience goods (food, drugs, etc.) and personal services (laundry, dry cleaning, etc.) for day-to-day living needs of the immediate neighborhood with a supermarket being the principal tenant. In theory, the typical GLA is 50,000 square feet. In practice, the GLA may range from 30,000 to 100.000 square feet.

**Net Absorption:** The net change in occupied space over a given period of time. Unless otherwise noted Net Absorption includes direct and sublease space.

**New Space:** Sometimes called first generation space, refers to space that has never been occupied and/or leased by a tenant.

Occupied Space: Space that is physically occupied by a tenant. It does not include leased space that is not currently occupied by a tenant

**Outlet Center:** Usually located in a rural or occasionally in a tourist location, an Outlet Center consists of manufacturer's outlet stores selling their own brands at a discount. 50,000–500,000 SF. An Outlet Center does not have to be anchored. A strip configuration is most common, although some are enclosed malls and others can be arranged in a village cluster.

**Owner:** The company, entity, or individual that holds title on a given building or property.

**Planned/Proposed:** The status of a building that has been announced for future development but not yet started construction.

**Power Center:** The center typically consists of several freestanding (unconnected) anchors and only a minimum amount of small specialty tenants. 250,000–600,000 SF. A Power Center is dominated by several large anchors, including discount department stores, off-price stores, warehouse clubs, or "category killers," i.e., stores that offer tremendous selection in a particular merchandise category at low prices.

**Preleased Space:** The amount of space in a building that has been leased prior to its construction completion date, or certificate



of occupancy date.

**Price/SF:** Calculated by dividing the price of a building (either sales price or asking sales price) by the Rentable Building Area (RBA).

**Quoted Rental Rate:** The asking rate per square foot for a particular building or unit of space by a broker or property owner. Quoted rental rates may differ from the actual rates paid by tenants following the negotiation of all terms and conditions in a specific lease.

**RBA:** Abbreviation for Rentable Building Area. (See also: Rentable Building Area)

**Region:** Core areas containing a large population nucleus, that together with adjacent communities have a high degree of economic and social integration. Regions are further divided into market areas, called Markets. (See also: Markets)

**Regional Mall:** Provides shopping goods, general merchandise, apparel, and furniture, and home furnishings in full depth and variety. It is built around the full-line department store with a minimum GLA of 100,000 square feet, as the major drawing power. For even greater comparative shopping, two, three, or more department stores may be included. In theory a regional center has a GLA of 400,000 square feet, and may range from 300,000 to more than 1,000,000 square feet. Regional centers in excess of 750,000 square feet GLA with three or more department stores are considered Super Regional. (See also: Super Regional Mall).

**Relet Space:** Sometimes called second generation or direct space, refers to existing space that has previously been occupied by another tenant.

**Rentable Building Area:** (RBA) The total square footage of a building that can be occupied by, or assigned to a tenant for the purpose of determining a tenant's rental obligation. Generally RBA includes a percentage of common areas including all hallways, main lobbies, bathrooms, and telephone closets.

**Rental Rates:** The annual costs of occupancy for a particular space quoted on a per square foot basis.

Sales Price: The total dollar amount paid for a particular property at a particular point in time.

**Sales Volume:** The sum of sales prices for a given group of buildings in a given time period.

**Seller:** The individual, group, company, or entity that sells a particular commercial real estate asset.

**SF:** Abbreviation for Square Feet.

**Shopping Center:** The combined retail center types of Community Center, Neighborhood Center and Strip Center.

**Single-Tenant:** Buildings that are occupied, or intended to be occupied by a single tenant. (See also: Build-to-suit and Tenancy)

**Specialty Center:** The combined retail center types of Airport Retail, Outlet Center and Theme/Festival Center.

**Sports & Entertainment:** A facility suited for recreational activities, including: Amusement Facility, Aquatic Facility/Swimming Pool, Bowling Alley, Casino/Gaming Facility, Equestrian Center/Stable, Fitness, Court and Spa Facility, Golf Related, Racetrack, Skating Rink, Ski Resort, Sports Arena/Stadium, and Theatre/Performing Art Facility.

**Strip Center:** A strip center is an attached row of stores or service outlets managed as a coherent retail entity, with on-site parking usually located in front of the stores. Open canopies may connect the storefronts, but a strip center does not have enclosed walkways linking the stores. A strip center may be configured in a straight line, or have an "L" or "U" shape.

**Sublease Space:** Space that has been leased by a tenant and is being offered for lease back to the market by the tenant with the lease obligation. Sublease space is sometimes referred to as sublet space.

Submarkets: Specific geographic boundaries that serve to delineate a core group of buildings that are competitive with each other

and constitute a generally accepted primary competitive set, or peer group. Submarkets are building type specific (office, industrial, retail, etc.), with distinct boundaries dependent on different factors relevant to each building type. Submarkets are non-overlapping, contiguous geographic designations having a cumulative sum that matches the boundaries of the Market they are located within (See also: Market).

**Super Regional Mall:** Similar to a regional mall, but because of its larger size, a super regional mall has more anchors, a deeper selection of merchandise, and draws from a larger population base. As with regional malls, the typical configuration is as an enclosed mall, frequently with multiple levels (See also: Regional Mall).

**Tenancy:** A term used to indicate whether or not a building is occupied by multiple tenants (See also: Multi-tenant) or a single tenant. (See also: Single-tenant)

**Tenant Rep:** Tenant Rep stands for Tenant Representative. In a typical lease transaction between an owner/landlord and tenant, the broker that represents the interests of the tenant is referred to as a Tenant Rep.

**Theme/Festival Center:** These centers typically employ a unifying theme that is carried out by the individual shops in their architectural design and, to an extent, in their merchandise. Sometimes the biggest appeal of these centers is to tourists; they can be anchored by restaurants and entertainment facilities. These centers, generally located in urban areas, tend to be adapted from older, sometimes historic, buildings, and can be part of mixed-use projects. 80,000 –250,000 SF.

**Under Construction:** Buildings in a state of construction, up until they receive their certificate of occupancy. In order for CoStar to consider a building under construction, the site must have a concrete foundation in place. Abbreviated UC.

Vacancy Rate: A measurement expressed as a percentage of the total amount of physically vacant space divided by the total amount of existing inventory. Under construction space generally is not included in vacancy calculations.

**Vacant Space:** Space that is not currently occupied by a tenant, regardless of any lease obligation that may be on the space. Vacant space could be space that is either available or not available. For example, sublease space that is currently being paid for by a tenant but not occupied by that tenant, would be considered vacant space. Likewise, space that has been leased but not yet occupied because of finish work being done, would also be considered vacant space.

Weighted Average Rental Rate: Rental rates that are calculated by factoring in, or weighting, the square footage associated with each particular rental rate. This has the effect of causing rental rates on larger spaces to affect the average more than that of smaller spaces. The weighted average rental rate is calculated by taking the ratio of the square footage associated with the rental rate on each individual available space to the square footage associated with rental rates on all available spaces, multiplying the rental rate by that ratio, and then adding together all the resulting numbers. Unless specifically specified otherwise, rental rate averages include both Direct and Sublet available spaces.

**Year Built:** The year in which a building completed construction and was issued a certificate of occupancy.

**YTD:** Abbreviation for Year-to-Date. Describes statistics that are cumulative from the beginning of a calendar year through whatever time period is being studied.

CoStar

Overview

# Greater Toronto's Vacancy Stays at 3.2% Net Absorption Negative (134) SF in the Quarter

he Greater Toronto Area retail market did not experience much change in market conditions in the fourth quarter 2017. The vacancy rate went from 3.2% in the previous quarter to 3.2% in the current quarter. Net absorption was negative (134) square feet, and vacant sublease space increased by 82,420 square feet. Quoted rental rates decreased from third quarter 2017 levels, ending at \$24.51 per square foot per year. A total of 10 retail buildings with 129,055 square feet of retail space were delivered to the market in the quarter, with 2,765,037 square feet still under construction at the end of the quarter.

#### **Net Absorption**

Retail net absorption was basically flat in Greater Toronto Area during the fourth quarter 2017, with negative (134) square feet absorbed in the quarter. In the third quarter 2017, net absorption was positive 80,226 square feet, while in the second quarter 2017, absorption came in at positive 263,692 square feet. In the first quarter 2017, positive 602,489 square feet was absorbed in the market.

Tenants moving out of large blocks of space in 2017 include: Chinese SuperMarket moving out of 70,000 square feet at 666 Markham Rd, Bowlerama Thorncliffe moving out of 53,500 square feet at 45 Overlea Blvd; and National Fitness moving out of 37,710 square feet at 3430 Fairview St. in Burlington.

Tenants moving into large blocks of space in 2017 include: Movati Athletic moving into 70,848 square feet at Millcroft Shopping Centre - B-D; Brampton Town Flea Market moving into 68,000 square feet at 253 Queen St E; and WholeFoods

Market moving into 45,985 square feet at 1860 Bayview Ave. in Toronto.

#### Vacancy

The Greater Toronto Area's retail vacancy rate was unchanged in the fourth quarter 2017, ending the quarter at 3.2%. Over the past four quarters, the market has seen an overall increase in the vacancy rate, with the rate going from 3.1% in the first quarter 2017, to 3.2% at the end of the second quarter 2017, 3.2% at the end of the third quarter 2017, to 3.2% in the current quarter.

The amount of vacant sublease space in the Greater Toronto Area market has trended up over the past four quarters. At the end of the first quarter 2017, there were 281,310 square feet of vacant sublease space. Currently, there are 302,408 square feet vacant in the market.

#### **Largest Lease Signings**

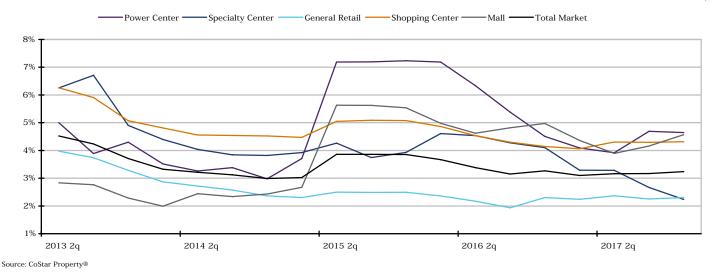
The largest lease signings occurring in 2017 included: the 86,853-square-foot-lease signed by Fortinos at 2025 Guelph Ln - Building 101; the 79,254-square-foot-deal signed by Manufacturer's Outlet Centre (Sales Gone Wild) at 295 Queen St E; and the 53,000-square-foot-lease signed by Go Place at 3255 Hwy-7.

#### **Rental Rates**

Average quoted asking rental rates in the Greater Toronto Area retail market are down over previous quarter levels, and up from their levels four quarters ago. Quoted rents ended the fourth quarter 2017 at \$24.51 per square foot per year. That compares to \$24.87 per square foot in the third quarter 2017,

### Vacancy Rates by Building Type

#### 2013-2017



Overviev

and \$24.50 per square foot at the end of the first quarter 2017. This represents a 1.4% decrease in rental rates in the current quarter, and a 0.04% increase from four quarters ago.

#### **Inventory & Construction**

During the fourth quarter 2017, 10 buildings totaling 129,055 square feet were completed in the Greater Toronto Area retail market. Over the past four quarters, a total of 1,023,610 square feet of retail space has been built in Greater Toronto Area. In addition to the current quarter, 15 buildings with 142,696 square feet were completed in third quarter 2017, 22 buildings totaling 439,003 square feet completed in second quarter 2017, and 312,856 square feet in 15 buildings completed in first quarter 2017.

There were 2,765,037 square feet of retail space under construction at the end of the fourth quarter 2017.

Some of the notable 2017 deliveries include: The District at Lakeview - Building 1 at 501 Lakeshore Rd E, a 75,000-square-foot facility that delivered in first quarter 2017 and is now 51% occupied, and Pfaff Porsche, a 71,106-square-foot building that delivered in second quarter 2017 and is now 100% occupied.

Total retail inventory in the Greater Toronto Area market amounted to 282,091,852 square feet in 25,778 buildings and 1738 centers as of the end of the fourth quarter 2017.

#### **Shopping Centre**

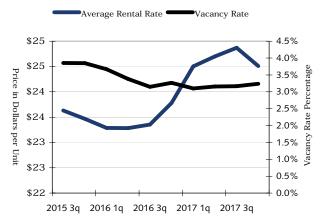
The Shopping Centre market in Greater Toronto Area currently consists of 1608 projects with 72,295,471 square feet of retail space in 3,289 buildings. In this report the Shopping Centre market is comprised of all Community Centre, Neighborhood Centre, and Strip Centres.

After absorbing 15,225 square feet and delivering 13,165 square feet in the current quarter, the Shopping Centre sector saw the vacancy rate remain unchanged from the third quarter 2017, remaining at 4.3% this quarter.

Over the past four quarters, the Shopping Centre vacancy

### VACANCY & RENT

#### Past 10 Quarters



Source: CoStar Property®

rate has gone from 4.1% at the end of the first quarter 2017, to 4.3% at the end of the second quarter 2017, to 4.3% at the end of the third quarter 2017, and finally to 4.3% at the end of the current quarter.

Rental rates ended the fourth quarter 2017 at \$21.49 per square foot, down from the \$22.12 they were at the end of third quarter 2017. Rental rates have trended up over the past year, going from \$20.22 per square foot a year ago to their current levels.

Net absorption in the Shopping Centre sector has totaled 213,528 square feet over the past four quarters. In addition to the positive 15,225 square feet absorbed this quarter, positive 27,003 square feet was absorbed in the third quarter 2017, negative (113,805) square feet was absorbed in the second quarter 2017, and positive 285,105 square feet was absorbed in the first quarter 2017.

#### **Power Centres**

The Power Centre average vacancy rate was 4.6% in the fourth quarter 2017. With positive 7,528 square feet of net absorption and no new deliveries, the vacancy rate went from 4.7% at the end of last quarter to 4.6% at the end of the fourth quarter.

In the third quarter 2017, Power Centres absorbed negative (106,875) square feet, delivered 37,345 square feet, and the vacancy rate went from 3.9% to 4.7% over the course of the quarter. Rental started the quarter at \$18.48 per square foot and ended the quarter at \$18.32 per square foot.

A year ago, in fourth quarter 2016, the vacancy rate was 4.5%. Over the past four quarters, Power Centres have absorbed a cumulative 9,614 square feet of space and delivered cumulative 37,345 square feet of space. Vacant sublease space has gone from 116,000 square feet to 16,789 square feet over that time period, and rental rates have gone from \$19.72 to \$23.54.

At the end of the fourth quarter 2017, there was no Power Centre space under construction in the Greater Toronto Area market. The total stock of Power Centre space in the Greater Toronto Area currently sits at 18,492,386 square feet in 51 centers comprised of 402 buildings.

#### **General Retail Properties**

The General Retail sector of the market, which includes all freestanding retail buildings, except those contained within a centre, reported a vacancy rate of 2.3% at the end of fourth quarter 2017. There was a total of 3,522,471 square feet vacant at that time. The General Retail sector in Greater Toronto Area currently has average rental rates of \$26.69 per square foot per year. There are 2,378,534 square feet of space under construction in this sector, with 115,890 square feet having been completed in the fourth quarter. In all, there are a total of 21,619 buildings with 152,868,622 square feet of General Retail space

CoStar<sup>®</sup>

Overview

in Greater Toronto Area.

#### **Specialty Centres**

There are currently 29 Specialty Centres in the Greater Toronto Area market, making up 5,181,195 square feet of retail space. In this report the Specialty Centre market is comprised of Outlet Centre, Airport Retail and Theme/Festival Centres.

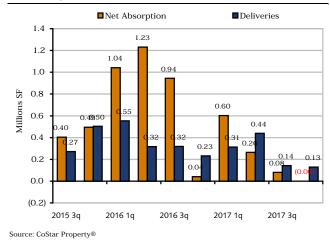
Specialty Centres in the Greater Toronto Area market have experienced positive 111,004 square feet of net absorption in 2017. The vacancy rate currently stands at 2.2%, and rental rates average \$23.18 per square foot.

#### Malls

Malls recorded net absorption of negative (136,351) square feet in the fourth quarter 2017. This net absorption number, combined with no new space that was built in the quarter, caused the vacancy rate to go from 4.2% a quarter ago to 4.6% at the end of the fourth quarter 2017. Rental rates went from \$24.06 per square foot to \$26.96 per square foot during that time. In this report the Mall market is comprised of 50 Lifestyle Centre, Regional Mall and Super Regional Malls.

#### Absorption & Deliveries

#### Past 10 Quarters



Reports compiled by: Roelof van Dijk, CoStar Senior Research Manager



Market

#### CoStar Submarkets

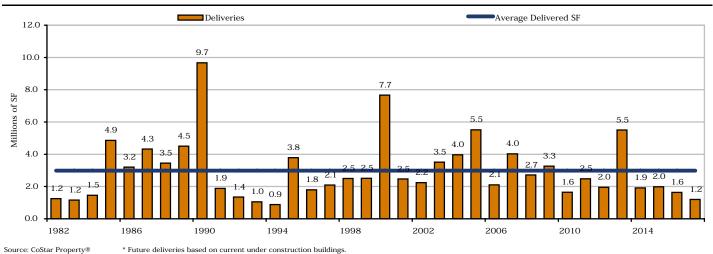
In analyzing metropolitan areas, CoStar has developed geographic designations to help group properties together, called Markets, Submarket Clusters and Submarkets. Markets are the equivalent of metropolitan areas, or areas containing a large population nucleus, that together with adjacent communities have a high degree of economic and social integration. Markets are then divided into Submarket Clusters, which are core areas within a metropolitan area that are known to be competitive with each other in terms of attracting and keeping tenants. Markets are then further subdivided into smaller units called Submarkets, which serve to delineate a core group of buildings that are competitive with each other and constitute a generally accepted competitive set, or peer group.

Submarket Clusters	
Downtown	
Durham	
Halton	
Midtown	
Peel	
Toronto East	
Toronto North	
Toronto West	
York	



Inventory & development

# Historical Deliveries 1982 - 2017



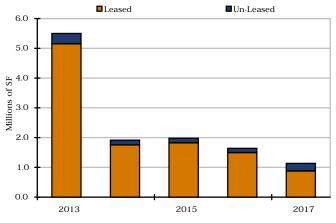
Construction Activity Markets Ranked by Under Construction Square Footage

		Under Construc	tion Inventory		Average	Bldg Size
Market	# Bldgs	Total GLA	Preleased SF	Preleased %	All Existing	U/C
Downtown	11	592,020	484,889	81.9%	9,382	53,820
Toronto West	15	526,044	379,798	72.2%	8,922	35,070
Toronto East	16	429,557	391,171	91.1%	10,648	26,847
Peel	7	372,616	297,596	79.9%	17,750	53,231
York	9	247,754	212,513	85.8%	15,563	27,528
Toronto North	4	238,249	181,694	76.3%	14,381	59,562
Midtown	8	195,610	134,374	68.7%	6,790	24,451
Durham	5	163,187	16,846	10.3%	12,457	32,637
Halton	0	0	0	0.0%	12,860	0
Totals	75	2,765,037	2,098,881	75.9%	10,943	36,867

Source: CoStar Property®

### Recent Deliveries

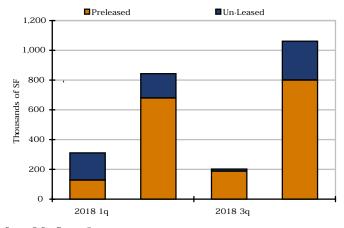
Leased & Un-Leased SF in Deliveries Since 2013



#### Source: CoStar Property®

### **Future Deliveries**

Preleased & Un-Leased SF in Properties Scheduled to Deliver

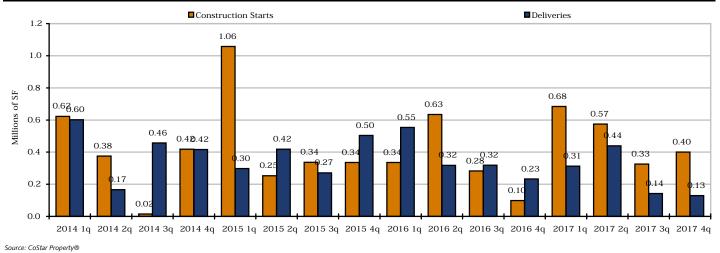




Inventory & development

#### Historical Construction Starts & Deliveries

Square Footage Per Quarter Starting and Completing Construction



Recent Deliveries by Project Size of Year-to-Date Development

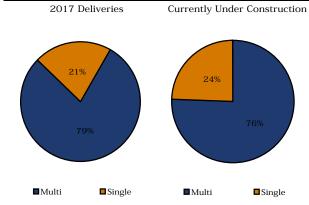
Building Size	# Bldgs	GLA	SF Leased	% Leased	Avg Rate	Single-Tenant	Multi-Tenant
< 50,000 SF	61	729,215	556,355	76.3%	\$30.36	219,458	509,757
50,000 SF - 99,999 SF	7	405,592	319,703	78.8%	\$37.38	0	405,592
100,000 SF - 249,999 SF	0	0	0	0.0%	\$0.00	0	0
250,000 SF - 499,999 SF	0	0	0	0.0%	\$0.00	0	0
>= 500,000 SF	0	0	0	0.0%	\$0.00	0	0

Source: CoStar Property®

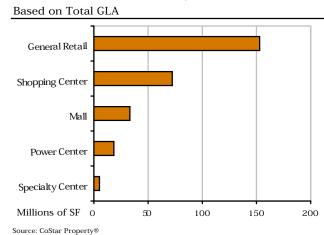
Source: CoStar Property®

# Recent Development by Tenancy

Based on GLA Developed for Single & Multi Tenant Use



# **Existing Inventory Comparison**





#### Select Year-to-Date Deliveries

#### **Based on Project Square Footage**

1. The District at Lakeview - Building 1

Toronto West Retail Market Submarket: RBA: 75,000

Occupied: Quoted Rate: \$35.00 Grnd Brk Date:

First Quarter 2015 Deliv Date: First Quarter 2017 Trinity Development Group, Leasing Co:

**Trinity Development Group** Developer:

2. Pfaff Porsche

Submarket: York Retail Market RBA: 71,106 Occupied: 100% Quoted Rate: N/A

Grnd Brk Date: Fourth Quarter 2016 Second Quarter 2017 Deliv Date: N/A

Leasing Co: Developer: N/A 9940 Dufferin St

York Retail Market Submarket: RBA: 54,000 100% Occupied:

Quoted Rate: N/A Grad Brk Date

Third Quarter 2016 Second Quarter 2017 Deliv Date: **Embee Properties Limited** Leasing Co:

Developer:

4. The District at Lakeview - Building 2

**Toronto West Retail Market** Submarket:

RBA: 53,392 41% Occupied: \$35.00 Quoted Rate:

Grnd Brk Date: First Quarter 2015 Deliv Date: First Quarter 2017

Leasing Co: Trinity Development Group,

Trinity Development Group Developer:

20 Maritime Ontario Blvd

Peel Retail Market Submarket: RBA: 51,725 92% Occupied: Quoted Rate: \$21.41 Grnd Brk Date: N/A Deliv Date: 2017

Leasing Co: Re/Max Gold Realty Inc.

Developer:

10615 Sandalwood Pky

Peel Retail Market Submarket: RBA: 50.369 100% Occupied: Quoted Rate: N/A Grnd Brk Date: 2014

Deliv Date: First Quarter 2017 Leasing Co: **Metrus Properties** 

Developer: N/A

7. 75 Billy Bishop Way

Toronto North Retail Market Submarket: RBA: 50,000

Occupied: 73% Quoted Rate: \$42.50

Grnd Brk Date: Second Quarter 2016 Deliv Date: Fourth Quarter 2017 Leasing Co: **S&H Realty Corporation** Developer:

10615 Sandalwood Pky

Submarket: Peel Retail Market RBA: 40,425 Occupied: 100% Quoted Rate: N/A

Second Quarter 2014 Grnd Brk Date: Deliv Date: First Quarter 2017 Leasing Co: **Metrus Properties** Developer:

Endras Lexus - 180 Achilles Rd

Submarket: **Durham Retail Market** RBA: 37,056 Occupied: 100% Quoted Rate: N/A

Fourth Quarter 2015 Grnd Brk Date: Deliv Date: Second Quarter 2017 Leasing Co: **Endras Lexus** 

Developer:

10. 280 Achilles Rd

**Durham Retail Market** Submarket: RBA: 36,458

Occupied: Quoted Rate: N/A

Grnd Brk Date: Second Quarter 2016 Deliv Date: Second Quarter 2017

Leasing Co: N/A Developer:

11. No Frills - 360 Mclevin Ave

Toronto East Retail Market Submarket: RBA: 36,000 Occupied:

Quoted Rate: N/A Grnd Brk Date: Second Quarter 2016

Deliv Date: Second Quarter 2017 Leasina Co: N/A

Developer: N/A 12. 1230 Queen St W

Downtown Retail Market Submarket: RBA: 34,106 74% Occupied:

Quoted Rate: \$37.50 Grnd Brk Date:

First Quarter 2015 Deliv Date: Second Quarter 2017 Cushman & Wakefield Leasing Co: Developer: Streetcar Developments Inc.

13. 300 Achilles Rd

**Durham Retail Market** Submarket: 31,230 100% RBA:

Occupied: Quoted Rate: N/A

Grnd Brk Date: Second Quarter 2016 Deliv Date: Second Quarter 2017

Leasing Co: N/A Developer: N/A 14. Oakwoods Business Park - Building 1C

Toronto West Retail Market Submarket: RBA: 28,650 96% Occupied: Quoted Rate: Negotiable Grnd Brk Date: Third Quarter 2016 Deliv Date: Second Quarter 2017

Triovest Realty Advisors,

Inc. Developer:

Leasing Co:

15. 15400 Bayview Ave

York Retail Market Submarket: RBA: 25,000 0% Occupied: Quoted Rate: Negotiable Grnd Brk Date: First Quarter 2017 Deliv Date: Third Quarter 2017 Leasing Co: **Morguard Investments** Limited

N/A Developer:



# **Select Top Under Construction Properties**

**Based on Project Square Footage** 

1. Galleria Centre

Submarket: RBA: Preleased: Quoted Rate:

Peel Retail Market 250,000 Negotiable

Grnd Brk Date Second Quarter 2017 Fourth Quarter 2018 Deliv Date: Leasing Co: **Galleria Centre** Developer: The Terracap Group

Retail Redevelopment - 3080 Yonge St

Submarket: RBA: Preleased: Quoted Rate:

Grnd Brk Date: Deliv Date: Leasing Co: Developer:

172,310 N/A

Toronto North Retail Market

Second Quarter 2016 Second Quarter 2018 First Capital Realty First Capital Realty

3. Bathurst College Centre

**Toronto West Retail Market** Submarket: RBA: 154,776

Preleased: 89% Quoted Rate: Negotiable Grad Brk Date

Second Quarter 2016 Second Quarter 2018 Deliv Date: **Rio Can Management Inc** Leasing Co: Developer:

4. 0 Silver Maple Rd

York Retail Market Submarket: RBA: 154.084 100% Preleased: Quoted Rate: N/A

Grnd Brk Date: First Quarter 2017 Deliv Date: Second Quarter 2018

Leasing Co: N/A N/A Developer:

King High Line

Downtown Retail Market Submarket: 150,000 RBA: Preleased: 59% Quoted Rate: Grnd Brk Date: Deliv Date: Leasing Co:

Negotiable First Quarter 2016 Fourth Quarter 2018 First Capital Realty Developer:

Riverside Square Phase 1 Retail Pedestal

Toronto East Retail Market Submarket: 132,632 100% RBA: Preleased: Quoted Rate: N/A

Grnd Brk Date: First Quarter 2017 Deliv Date: Third Quarter 2018

Leasing Co: Streetcar Developments Inc. Developer: Streetcar Developments Inc.

7. 2650 St. Clair Ave W

Submarket: RBA: Preleased:

120,585 100%

Quoted Rate: N/A Grnd Brk Date: Fourth Quarter 2017 Fourth Quarter 2018 Deliv Date:

Leasing Co: Developer:

**Toronto West Retail Market** 

RBA: Preleased: Quoted Rate:

2370 Hwy-2

Submarket:

Grnd Brk Date: Deliv Date: Leasing Co:

**Durham Retail Market** 120,000 0% \$25.00 First Quarter 2017 First Quarter 2018

Geoffrey L. Moore & Associates

Developer: N/A Podium Retail - 363 Yonge St

**Downtown Retail Market** Submarket: RBA: 101,062 Preleased: Quoted Rate: 100% N/A

Second Quarter 2017 Grnd Brk Date: Fourth Quarter 2019 Deliv Date: Cresford Development Leasing Co:

Corporation KingSett Capital

10. Retail - 385 Yonge St

Submarket: RBA. Preleased: Quoted Rate: Downtown Retail Market 100,000 100%

N/A Second Quarter 2017 Grnd Brk Date Fourth Quarter 2018 Cresford Development Deliv Date: Leasing Co:

Corporation KingSett Capital Developer:

11. 3515 Rebecca St

Submarket: RBA: Preleased: Quoted Rate:

Grnd Brk Date: Deliv Date: Leasing Co:

Toronto West Retail Market 94,808 0%

Negotiable Fourth Quarter 2017 Fourth Quarter 2018 Northwest Atlantic (Canada)

Inc. Developer:

12. One Bloor East - Retail

Developer:

Midtown Retail Market Submarket: RBA: 85,000 Preleased:

Quoted Rate: \$100.00 Third Quarter 2017 Third Quarter 2019 Grnd Brk Date: Deliv Date: First Capital Realty Leasing Co: Developer: First Gulf Corporation

13. PATH (York Centre/16 York)

Submarket: RBA: Preleased: Quoted Rate:

Downtown Retail Market 83,889 100%

N/A Grnd Brk Date: Third Quarter 2017 Deliv Date: Second Quarter 2020 Leasing Co: **Cadillac Fairview** 

Developer:

14. 33 Laird Dr

Toronto East Retail Market Submarket: 79,500 100% RBA: Preleased: Quoted Rate: N/A

Grnd Brk Date: 2017 Deliv Date: Second Quarter 2018 Leasing Co: Northwest Atlantic (Canada)

N/A Developer:

15. Beacon Condos - 5200A Yonge St

**Toronto North Retail Market** Submarket: 55,000 100% RBA: Preleased:

Quoted Rate: N/A

Grnd Brk Date: Fourth Quarter 2016 Deliv Date: Second Quarter 2018

Leasing Co: **CBRE** Developer: N/A

Figures at a Glance



### General Retail Market Statistics

Year-End 2017

	Existin	ng Inventory	Vacancy			YTD Net	YTD	Under	Quoted
Market	# Blds	Total GLA	Direct SF	Total SF	Vac %	Absorption	Deliveries	Const SF	Rates
Downtown	2,242	19,314,186	401,087	417,972	2.2%	(69,847)	34,106	592,020	\$48.13
Durham	1,777	12,829,353	450,029	478,029	3.7%	153,515	180,491	27,505	\$17.14
Halton	405	3,250,619	61,245	61,245	1.9%	5,190	17,008	0	\$22.39
Midtown	1,475	9,762,526	275,580	277,524	2.8%	34,094	0	195,610	\$45.13
Peel	878	8,424,738	247,042	247,042	2.9%	60,302	47,634	250,000	\$20.67
Toronto East	4,245	30,454,385	581,292	586,655	1.9%	83,610	57,347	350,057	\$23.50
Toronto North	1,108	8,579,977	304,542	319,220	3.7%	16,750	80,000	238,249	\$26.20
Toronto West	8,084	45,691,727	803,542	815,072	1.8%	65,563	56,281	501,044	\$25.42
York	1,405	14,561,111	317,712	319,712	2.2%	117,119	168,144	224,049	\$20.77
Totals	21,619	152,868,622	3,442,071	3,522,471	2.3%	466,296	641,011	2,378,534	\$26.69

Source: CoStar Property®

### Mall Market Statistics

Year-End 2017

	Existi	ng Inventory		Vacancy		YTD Net	YTD	Under	Quoted
Market	# Ctrs	Total GLA	Direct SF	Total SF	Vac %	Absorption	Deliveries	Const SF	Rates
Downtown	1	1,697,206	6,133	6,133	0.4%	(3,127)	0	0	\$0.00
Durham	7	3,783,600	196,789	299,233	7.9%	(62,331)	12,381	0	\$13.09
Halton	0	0	0	0	0.0%	0	0	0	\$0.00
Midtown	1	213,500	1,549	1,549	0.7%	(1,549)	0	0	\$22.00
Peel	4	5,025,851	180,798	180,798	3.6%	97,137	0	11,000	\$0.00
Toronto East	8	3,613,316	147,638	147,638	4.1%	(74,987)	0	0	\$29.75
Toronto North	7	5,531,030	182,544	185,611	3.4%	(6,760)	0	0	\$0.00
Toronto West	14	9,108,480	478,012	521,012	5.7%	182,097	0	0	\$31.26
York	8	4,281,195	177,726	177,726	4.2%	15,351	0	0	\$18.70
Totals	50	33,254,178	1,371,189	1,519,700	4.6%	145,831	12,381	11,000	\$26.96

Source: CoStar Property®

### **Power Center Market Statistics**

Year-End 2017

	Existi	ng Inventory		Vacancy		YTD Net	YTD	Under	Quoted
Market	# Ctrs	Total GLA	Direct SF	Total SF	Vac %	Absorption	Deliveries	Const SF	Rates
Downtown	0	0	0	0	0.0%	0	0	0	\$0.00
Durham	7	3,133,026	214,248	225,061	7.2%	(94,628)	0	0	\$0.00
Halton	3	807,316	13,643	13,643	1.7%	(29)	0	0	\$26.26
Midtown	0	0	0	0	0.0%	0	0	0	\$0.00
Peel	5	1,911,165	7,604	7,604	0.4%	9,755	0	0	\$0.00
Toronto East	10	3,227,278	35,028	41,004	1.3%	76,506	0	0	\$23.22
Toronto North	2	747,154	0	0	0.0%	1,802	0	0	\$0.00
Toronto West	15	6,114,924	492,485	492,485	8.1%	36,636	0	0	\$23.34
York	9	2,551,523	79,538	79,538	3.1%	(20,428)	37,345	0	\$0.00
Totals	51	18,492,386	842,546	859,335	4.6%	9,614	37,345	0	\$23.54

Source: CoStar Property®

# **Shopping Center Market Statistics**

Year-End 2017

Shopping center market etablics											
	Existi	ng Inventory		Vacancy		YTD Net	YTD	Under	Quoted		
Market	# Ctrs	Total GLA	Direct SF	Total SF	Vac %	Absorption	Deliveries	Const SF	Rates		
Downtown	3	98,084	0	0	0.0%	4,500	0	0	\$0.00		
Durham	234	8,544,081	576,554	626,554	7.3%	37,884	14,578	120,000	\$21.54		
Halton	48	2,656,459	42,958	42,958	1.6%	17,720	0	0	\$23.21		
Midtown	5	80,221	4,384	4,384	5.5%	1,176	0	0	\$0.00		
Peel	234	11,845,470	489,201	491,201	4.1%	14,431	125,385	111,616	\$20.91		
Toronto East	381	15,188,228	530,548	530,548	3.5%	77,973	6,592	79,500	\$22.11		
Toronto North	78	3,276,503	98,233	98,233	3.0%	(29,955)	0	0	\$24.13		
Toronto West	379	19,484,869	824,713	824,713	4.2%	194,683	144,771	25,000	\$20.34		
York	246	11,121,556	498,638	502,396	4.5%	(104,884)	26,593	23,705	\$21.83		
Totals	1,608	72,295,471	3,065,229	3,120,987	4.3%	213,528	317,919	359,821	\$21.49		



Figures at a Glanc

# **Specialty Center Market Statistics**

Year-End 2017

	Existi	ng Inventory	Vacancy			YTD Net	YTD	Under	Quoted
Market	# Ctrs	Total GLA	Direct SF	Total SF	Vac %	Absorption	Deliveries	Const SF	Rates
Downtown	0	0	0	0	0.0%	0	0	0	\$0.00
Durham	7	1,321,291	41,231	41,231	3.1%	57,027	14,954	15,682	\$10.88
Halton	1	397,451	0	0	0.0%	0	0	0	\$0.00
Midtown	0	0	0	0	0.0%	0	0	0	\$0.00
Peel	3	482,320	5,550	5,550	1.2%	7,154	0	0	\$25.54
Toronto East	6	1,172,049	53,074	54,024	4.6%	27,751	0	0	\$31.26
Toronto North	0	0	0	0	0.0%	0	0	0	\$0.00
Toronto West	5	848,142	0	0	0.0%	7,000	0	0	\$19.27
York	7	959,942	15,007	15,007	1.6%	12,072	0	0	\$22.78
Totals	29	5,181,195	114,862	115,812	2.2%	111,004	14,954	15,682	\$23.18

Source: CoStar Property®

# Total Retail Market Statistics

Year-End 2017

	Existin	ng Inventory	Vacancy			YTD Net	YTD	Under	Quoted
Market	# Blds	Total GLA	Direct SF	Total SF	Vac %	Absorption	Deliveries	Const SF	Rates
Downtown	2,250	21,109,476	407,220	424,105	2.0%	(68,474)	34,106	592,020	\$48.13
Durham	2,377	29,611,351	1,478,851	1,670,108	5.6%	91,467	222,404	163,187	\$19.47
Halton	553	7,111,845	117,846	117,846	1.7%	22,881	17,008	0	\$22.99
Midtown	1,481	10,056,247	281,513	283,457	2.8%	33,721	0	195,610	\$44.98
Peel	1,560	27,689,544	930,195	932,195	3.4%	188,779	173,019	372,616	\$20.88
Toronto East	5,039	53,655,256	1,347,580	1,359,869	2.5%	190,853	63,939	429,557	\$23.32
Toronto North	1,261	18,134,664	585,319	603,064	3.3%	(18,163)	80,000	238,249	\$25.67
Toronto West	9,106	81,248,142	2,598,752	2,653,282	3.3%	485,979	201,052	526,044	\$23.84
York	2,151	33,475,327	1,088,621	1,094,379	3.3%	19,230	232,082	247,754	\$21.38
Totals	25,778	282,091,852	8,835,897	9,138,305	3.2%	946,273	1,023,610	2,765,037	\$24.51

igures at a Glance



# **General Retail Market Statistics**

#### Year-End 2017

	Existi	ng Inventory		Vacancy		Net	D	eliveries	UC	Inventory	Quoted
Period	# Blds	Total GLA	Direct SF	Total SF	Vac %	Absorption	# Blds	Total GLA	# Blds	Total GLA	Rates
2017 4q	21,619	152,868,622	3,442,071	3,522,471	2.3%	91,236	9	115,890	63	2,378,534	\$26.69
2017 3q	21,608	152,688,349	3,382,060	3,433,434	2.2%	201,163	10	72,312	62	2,136,260	\$27.57
2017 2q	21,611	152,662,545	3,552,715	3,608,793	2.4%	178,988	15	378,628	59	1,922,275	\$27.00
2017 1q	21,595	152,241,938	3,359,655	3,411,893	2.2%	(5,091)	5	74,181	63	1,749,586	\$27.66
2016 4q	21,600	152,337,978	3,458,476	3,507,163	2.3%	(316,661)	5	98,023	57	1,390,731	\$26.69
2016 3q	21,593	152,096,451	2,903,619	2,944,654	1.9%	495,419	7	174,500	55	1,434,981	\$26.01
2016 2q	21,591	151,954,063	3,248,975	3,297,685	2.2%	460,359	8	200,067	51	1,343,202	\$25.91
2016 1q	21,583	151,777,914	3,491,080	3,581,895	2.4%	645,462	11	464,786	39	893,203	\$25.92
2015 4q	21,573	151,319,704	3,704,595	3,769,147	2.5%	126,124	7	137,941	43	1,156,068	\$26.24
2015 3q	21,572	151,185,247	3,734,429	3,760,814	2.5%	222,094	9	80,036	41	1,194,043	\$26.24
2015 2q	21,560	150,972,014	3,745,311	3,769,675	2.5%	156,159	13	221,031	40	993,532	\$25.90
2015 1q	21,547	150,516,172	3,444,549	3,469,992	2.3%	201,822	14	205,844	46	1,194,179	\$25.58
2014 4q	21,542	150,398,363	3,523,332	3,554,005	2.4%	350,519	13	112,646	40	897,924	\$25.29
2014 3q	21,533	150,361,351	3,841,892	3,867,512	2.6%	505,867	11	199,507	41	720,396	\$24.51
2014 2q	21,526	150,067,222	4,044,814	4,079,250	2.7%	231,468	10	75,359	42	923,598	\$24.53
2014 1q	21,520	150,061,708	4,259,887	4,305,204	2.9%	754,268	16	166,327	36	828,089	\$24.26

Source: CoStar Property®

### **Mall Market Statistics**

#### Year-End 2017

	Existi	ng Inventory		Vacancy		Net	D	eliveries	UC	Inventory	Quoted
Period	# Ctrs	Total GLA	Direct SF	Total SF	Vac %	Absorption	# Blds	Total GLA	# Blds	Total GLA	Rates
2017 4q	50	33,254,178	1,371,189	1,519,700	4.6%	(136,351)	0	0	1	11,000	\$26.96
2017 3q	50	33,254,178	1,234,838	1,383,349	4.2%	(87,506)	0	0	1	11,000	\$24.06
2017 2q	50	33,254,178	1,189,897	1,295,843	3.9%	165,857	1	12,381	1	11,000	\$25.99
2017 1q	50	33,241,797	1,240,437	1,449,319	4.4%	203,831	0	0	1	12,381	\$26.92
2016 4q	50	33,241,797	1,385,113	1,653,150	5.0%	(51,871)	0	0	1	12,381	\$26.67
2016 3q	50	33,241,797	1,299,669	1,601,279	4.8%	(52,762)	1	13,798	0	0	\$29.11
2016 2q	50	33,227,999	1,189,157	1,534,719	4.6%	119,829	0	0	1	13,798	\$33.42
2016 1q	50	33,227,999	1,308,986	1,654,548	5.0%	185,562	0	0	1	13,798	\$31.94
2015 4q	50	33,227,999	1,497,615	1,840,110	5.5%	34,598	1	5,500	0	0	\$31.77
2015 3q	50	33,222,499	1,526,713	1,869,208	5.6%	36,578	1	37,898	1	5,500	\$32.19
2015 2q	50	33,184,601	1,525,393	1,867,888	5.6%	(981,867)	0	0	2	43,398	\$32.46
2015 1q	50	33,184,601	799,599	886,021	2.7%	(80,143)	0	0	2	43,398	\$24.81
2014 4q	50	33,184,601	709,456	805,878	2.4%	(17,908)	2	11,814	0	0	\$25.04
2014 3q	50	33,172,787	679,734	776,156	2.3%	59,840	4	25,786	2	11,814	\$23.86
2014 2q	50	33,147,001	711,288	810,210	2.4%	(137,848)	2	12,215	6	37,600	\$24.85
2014 1q	50	33,134,786	561,225	660,147	2.0%	371,418	4	281,480	8	49,815	\$31.21

Source: CoStar Property®

# **Power Center Market Statistics**

#### Year-End 2017

	Existi	ng Inventory		Vacancy		Net	D	eliveries	UC	Inventory	Quoted
Period	# Ctrs	Total GLA	Direct SF	Total SF	Vac %	Absorption	# Blds	Total GLA	# Blds	Total GLA	Rates
2017 4q	51	18,492,386	842,546	859,335	4.6%	7,528	0	0	0	0	\$23.54
2017 3q	51	18,492,386	866,863	866,863	4.7%	(106,875)	2	37,345	0	0	\$18.32
2017 2q	51	18,455,041	722,643	722,643	3.9%	32,339	0	0	2	37,345	\$18.48
2017 1q	51	18,455,041	754,982	754,982	4.1%	76,622	0	0	2	37,345	\$19.99
2016 4q	51	18,455,041	715,604	831,604	4.5%	189,721	2	29,932	1	12,345	\$19.72
2016 3q	51	18,425,109	755,512	991,393	5.4%	175,941	0	0	3	42,277	\$19.67
2016 2q	51	18,425,109	806,483	1,167,334	6.3%	163,089	1	6,400	3	42,277	\$19.41
2016 1q	51	18,418,709	841,523	1,324,023	7.2%	12,614	1	4,500	2	31,373	\$18.52
2015 4q	51	18,414,209	849,637	1,332,137	7.2%	25,429	2	36,027	2	10,900	\$18.72
2015 3q	51	18,378,182	839,039	1,321,539	7.2%	38,819	3	42,200	4	46,927	\$18.29
2015 2q	51	18,335,982	835,658	1,318,158	7.2%	(637,480)	0	0	6	84,627	\$20.15
2015 1q	51	18,335,982	527,961	680,678	3.7%	(119,456)	2	15,212	6	84,627	\$20.70
2014 4q	51	18,320,770	424,929	546,010	3.0%	207,311	4	132,878	5	58,239	\$21.01
2014 3q	51	18,182,192	493,662	614,743	3.4%	(22,018)	0	0	8	162,790	\$20.66
2014 2q	51	18,182,192	440,034	592,725	3.3%	45,760	0	0	7	153,718	\$20.36
2014 1q	51	18,182,192	485,794	638,485	3.5%	153,069	2	10,540	3	124,929	\$20.42



Figures at a Glanc

# **Shopping Center Market Statistics**

Year-End 2017

	Existi	ng Inventory		Vacancy		Net	D	eliveries	UC	Inventory	Quoted
Period	# Ctrs	Total GLA	Direct SF	Total SF	Vac %	Absorption	# Blds	Total GLA	# Blds	Total GLA	Rates
2017 4q	1,608	72,295,471	3,065,229	3,120,987	4.3%	15,225	1	13,165	10	359,821	\$21.49
2017 3q	1,607	72,261,192	3,081,830	3,101,933	4.3%	27,003	2	18,085	10	331,128	\$22.12
2017 2q	1,606	72,240,107	3,086,738	3,107,851	4.3%	(113,805)	6	47,994	12	309,626	\$22.02
2017 1q	1,606	72,179,413	2,913,162	2,933,352	4.1%	285,105	10	238,675	18	345,320	\$20.79
2016 4q	1,605	71,940,738	2,949,444	2,979,782	4.1%	211,338	7	104,600	23	357,943	\$20.22
2016 3q	1,605	71,836,138	3,062,917	3,086,520	4.3%	312,463	6	130,076	28	444,782	\$20.05
2016 2q	1,604	71,689,232	3,219,171	3,252,077	4.5%	483,540	3	110,831	35	558,697	\$19.62
2016 1q	1,601	71,426,764	3,406,756	3,473,149	4.9%	232,017	9	84,093	37	718,634	\$19.52
2015 4q	1,599	71,342,671	3,552,410	3,621,073	5.1%	315,214	23	320,694	36	707,548	\$19.44
2015 3q	1,597	71,021,977	3,476,551	3,615,593	5.1%	42,531	5	72,829	47	792,971	\$19.85
2015 2q	1,595	70,945,487	3,434,407	3,581,634	5.0%	(221,695)	7	197,433	48	813,941	\$19.73
2015 1q	1,594	70,748,054	3,005,218	3,162,506	4.5%	111,217	9	77,003	41	782,000	\$19.90
2014 4q	1,593	70,671,051	3,046,908	3,196,720	4.5%	164,921	15	149,649	25	426,819	\$19.94
2014 3q	1,590	70,511,402	3,056,796	3,201,992	4.5%	338,920	7	218,441	36	470,790	\$20.10
2014 2q	1,587	70,169,969	3,057,475	3,199,479	4.6%	244,361	5	72,390	38	679,358	\$20.03
2014 1q	1,586	70,097,579	3,238,379	3,371,450	4.8%	275,330	7	97,762	27	590,585	\$19.99

Source: CoStar Property®

**Specialty Center Market Statistics** 

Year-End 2017

	Existi	ng Inventory		Vacancy		Net	D	eliveries	UC	Inventory	Quoted
Period	# Ctrs	Total GLA	Direct SF	Total SF	Vac %	Absorption	# Blds	Total GLA	# Blds	Total GLA	Rates
2017 4q	29	5,181,195	114,862	115,812	2.2%	22,228	0	0	1	15,682	\$23.18
2017 3q	29	5,181,195	138,040	138,040	2.7%	46,441	1	14,954	1	15,682	\$22.60
2017 2q	29	5,166,241	169,527	169,527	3.3%	313	0	0	2	30,636	\$22.78
2017 1q	29	5,166,241	169,840	169,840	3.3%	42,022	0	0	2	30,636	\$22.96
2016 4q	29	5,166,241	211,862	211,862	4.1%	8,943	0	0	2	30,636	\$21.70
2016 3q	29	5,166,241	220,805	220,805	4.3%	13,463	0	0	1	15,682	\$22.44
2016 2q	29	5,166,241	229,767	234,268	4.5%	3,731	0	0	1	15,682	\$21.68
2016 1q	29	5,166,241	237,999	237,999	4.6%	(34,882)	0	0	0	0	\$21.92
2015 4q	29	5,166,241	203,117	203,117	3.9%	(6,589)	1	3,316	0	0	\$22.50
2015 3q	29	5,162,925	193,212	193,212	3.7%	63,762	2	38,400	1	3,316	\$22.46
2015 2q	29	5,124,525	218,574	218,574	4.3%	(17,459)	0	0	3	41,716	\$21.96
2015 1q	29	5,124,525	201,115	201,115	3.9%	(5,415)	0	0	2	38,400	\$23.71
2014 4q	29	5,124,525	195,700	195,700	3.8%	15,036	2	8,982	0	0	\$23.63
2014 3q	28	5,110,061	196,272	196,272	3.8%	22,543	1	12,960	3	14,464	\$21.61
2014 2q	28	5,097,101	205,855	205,855	4.0%	24,008	1	6,000	4	27,424	\$21.54
2014 1q	28	5,091,101	223,863	223,863	4.4%	68,550	1	45,000	2	18,960	\$21.28

Source: CoStar Property®

# **Total Retail Market Statistics**

Year-End 2017

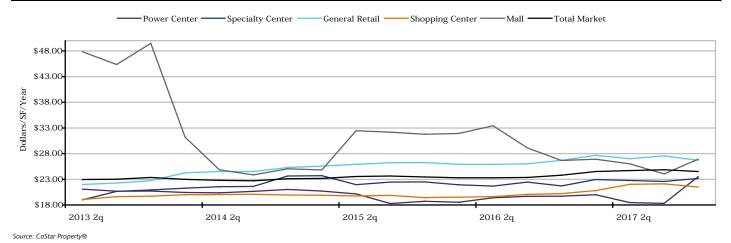
	Existi	ng Inventory		Vacancy		Net	D	eliveries	UC	Inventory	Quoted
Period	# Blds	Total GLA	Direct SF	Total SF	Vac %	Absorption	# Blds	Total GLA	# Blds	Total GLA	Rates
2017 4q	25,778	282,091,852	8,835,897	9,138,305	3.2%	(134)	10	129,055	75	2,765,037	\$24.51
2017 3q	25,765	281,877,300	8,703,631	8,923,619	3.2%	80,226	15	142,696	74	2,494,070	\$24.87
2017 2q	25,762	281,778,112	8,721,520	8,904,657	3.2%	263,692	22	439,003	76	2,310,882	\$24.70
2017 1q	25,738	281,284,430	8,438,076	8,719,386	3.1%	602,489	15	312,856	86	2,175,268	\$24.50
2016 4q	25,733	281,141,795	8,720,499	9,183,561	3.3%	41,470	14	232,555	84	1,804,036	\$23.78
2016 3q	25,717	280,765,736	8,242,522	8,844,651	3.2%	944,524	14	318,374	87	1,937,722	\$23.35
2016 2q	25,706	280,462,644	8,693,553	9,486,083	3.4%	1,230,548	12	317,298	91	1,973,656	\$23.28
2016 1q	25,684	280,017,627	9,286,344	10,271,614	3.7%	1,040,773	21	553,379	79	1,657,008	\$23.29
2015 4q	25,664	279,470,824	9,807,374	10,765,584	3.9%	494,776	34	503,478	81	1,874,516	\$23.47
2015 3q	25,636	278,970,830	9,769,944	10,760,366	3.9%	403,784	20	271,363	94	2,042,757	\$23.63
2015 2q	25,612	278,562,609	9,759,343	10,755,929	3.9%	(1,702,342)	20	418,464	99	1,977,214	\$23.56
2015 1q	25,592	277,909,334	7,978,442	8,400,312	3.0%	108,025	25	298,059	97	2,142,604	\$23.19
2014 4q	25,576	277,699,310	7,900,325	8,298,313	3.0%	719,879	36	415,969	70	1,382,982	\$23.10
2014 3q	25,541	277,337,793	8,268,356	8,656,675	3.1%	905,152	23	456,694	90	1,380,254	\$22.70
2014 2q	25,521	276,663,485	8,459,466	8,887,519	3.2%	407,749	18	165,964	97	1,821,698	\$22.79
2014 1q	25,507	276,567,366	8,769,148	9,199,149	3.3%	1,622,635	30	601,109	76	1,612,378	\$22.98

easina Activity



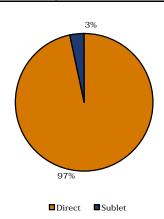
#### Historical Rental Rates

Based on All Rental Rates



### Vacancy by Available Space Type

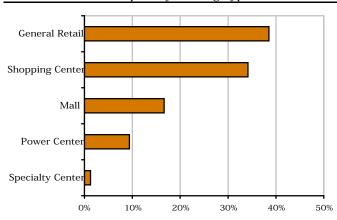
Percent of All Vacant Space in Direct vs. Sublet



Source: CoStar Property®

# Vacancy by Building Type

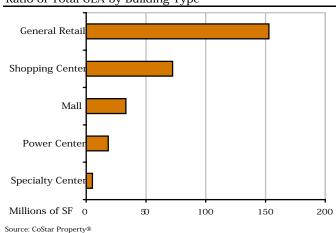
Percent of All Vacant Space by Building Type



Source: CoStar Property®

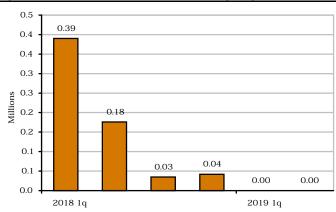
# GLA By Building Type

Ratio of Total GLA by Building Type



# Future Space Available

Space Scheduled to be Available for Occupancy\*



\* Includes Under Construction Spaces Source: CoStar Property®



Leasing Activity

Select Top Retail Leases Based on Leased Square Footage For Deals Signed in 2017

	Building	Submarket	SF	Qtr	Tenant Name	Tenant Rep Company	Landlord Rep Company
1	2025 Guelph Ln - Building 101	Burlington	86,853	4th	Fortinos	N/A	Choice Properties REIT - HQ, Toront
2	295 Queen St E	Brampton	79,254	4th	Manufacturer's Outlet Centre (Sales Gone	N/A	CentreCorp Management Services
3	3255 Hwy-7	Markham/Richmond Hill	53,000	1st	Go Place	Sultan Realty Inc	S&H Realty Corporation
4	8601 Warden Ave	Markham/Richmond Hill	32,044	3rd	N/A	N/A	Sultan Realty Inc
5	1400 Victoria St E	Whitby	32,000	2nd	N/A	N/A	RioCan Real Estate Investment Trust
6	1400 Victoria St E	Whitby	30,000	1st	N/A	N/A	RioCan Real Estate Investment Trust
7	Millcroft Shopping Centre - B-D	Burlington	30,000	1st	Value Village	Direct Deal	RioCan Real Estate Investment Trust
8	3301 Sheppard Ave E	Scarborough	30,000	1st	Food Depot Supermarket	N/A	The Behar Group Realty Inc.
9	777 Guelph Line	Burlington	28,578	2nd	Winners	N/A	RioCan Real Estate Investment Trust
10	Oakwoods Business Park - Building 2A	Oakville	25,179	1st	Fresh Market Grocery	N/A	Triovest Realty Advisors, Inc.
11	295 Queen St E	Brampton	24,000	4th	Midha's Furniture Gallery	N/A	CentreCorp Management Services
12	186 Old Kennedy Rd	Steeles/Woodbine	23,000	1st	N/A	N/A	Time Development Group
13	777 Guelph Line	Burlington	22,470	1st	N/A	N/A	RioCan Real Estate Investment Trust
14	777 Guelph Line	Burlington	22,470	1st	Indigo	N/A	RioCan Real Estate Investment Trust
15	279 Yonge St	Outer Financial Core	22,002	1st	Shoppers Drug Mart	N/A	CBRE
16	One Bloor East - Retail	Bloor/Yonge	17,689	4th	McEwan	N/A	First Capital Realty
17	9737 Yonge St	Markham/Richmond Hill	16,010	3rd	N/A	N/A	KC Chan Realty
18	1977 Leslie St	DVP North/Duncan Mill	15,076	1st	N/A	N/A	Lennard Commercial Realty - GTA Nor
19	Lawrence Square	North York West	14,500	4th	Structube	N/A	Rio Can Management Inc
20	1269 Kennedy Rd	Scarborough	13,950	3rd	N/A	N/A	Sincere Realty Inc
21	3060 Davidson Ct	Burlington	13,426	3rd	Planet Fitness	N/A	SmartCentres
22	The Remington Centre	Steeles/Woodbine	13,240	3rd	RBC	N/A	The Remington Group
23	31 Tapscott Rd	Scarborough	12,829	3rd	N/A	N/A	Davpart Inc
24	85 Ellesmere Rd	Scarborough	12,750	3rd	Maximum Deals	N/A	First Capital Realty
25	1 Rossland Rd E- Building B	Ajax	10,820	2nd	Women's Fitness Clubs of Canada	Goudy Real Estate Corp	Paracom Realty Brokerage Corporatio
26	520 Kerr St	Oakville	10,407	3rd	N/A	N/A	The Behar Group Realty Inc.
27	Burlington Power Centre South	Burlington	10,400	4th	N/A	N/A	Terracap Management Inc
28	45 Eglinton Ave E	Eglinton/Yonge	10,012	1st	Snakes & Lattes	N/A	Cushman & Wakefield
29	4975 Dundas St W	427 Corr/Bloor/Islington	10,000	3rd	N/A	N/A	S&H Realty Corporation
30	360 Newkirk Rd	Markham/Richmond Hill	10,000	3rd	N/A	N/A	Kereakou Ltd
31	1294 Kingston Rd	Pickering	9,900	3rd	Liverpool John's Pub	N/A	Century 21 Regal Realty
32	35 Woodbine Downs Boulevard	Airport Corp Centre/Airpo	9,029	2nd	N/A	N/A	CBRE
33	One Bloor East - Retail	Bloor/Yonge	8,831	4th	Nordstrom Rack	N/A	First Capital Realty
34	817 Yonge St	Bloor/Yonge	8,690	3rd	N/A	N/A	CBRE
35	1751 Victoria St E	Whitby	8,500	3rd	N/A	N/A	Fieldgate Development-Commercial Pr
36	Upper Appleby Centre	Burlington	8,094	3rd	N/A	N/A	Torgan Management, Inc.; Avison You
37	2056 Ellesmere Rd	Scarborough	8,036	1st	N/A	N/A	Cushman & Wakefield
38	3215 Derry Rd	Airport Corp Centre/Airpo	8,000	3rd	N/A	N/A	Avison Young
39	5165 Dixie Rd	Airport Corp Centre/Airpo	8,000	2nd	N/A	N/A	Re/Max All-Stars Realty Inc
40	1020 Islington Ave	427 Corr/Bloor/Islington	8,000	4th	N/A	N/A	CentreCorp Management Services

Source: CoStar Property®

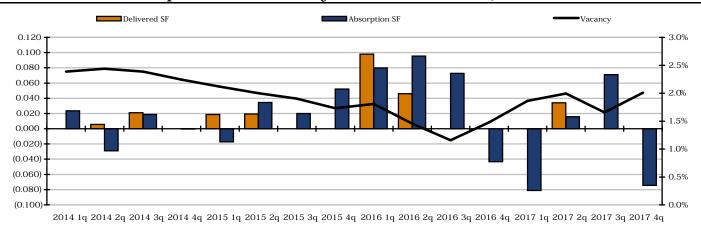
\* Renewal



#### Downtown Market Market Highlights - Class "A. B & C"

# Deliveries, Absorption & Vacancy

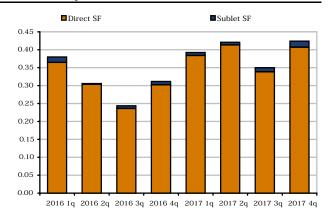
#### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

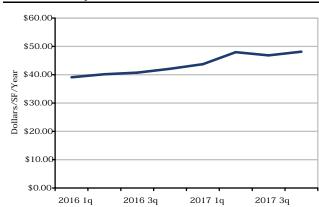
#### Historical Analysis, All Classes



Source: CoStar Property®

# **Quoted Rental Rates**

#### Historical Analysis, All Classes



Source: CoStar Property®

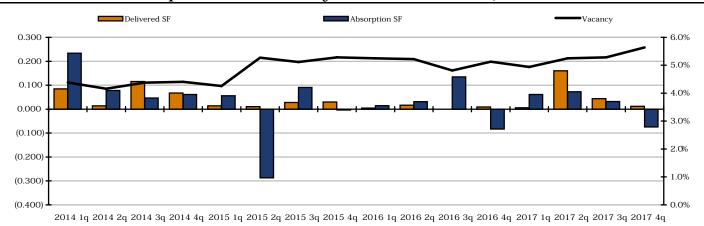
	Existir	ng Inventory	Vaca	ncy	Net	Delivere	ed Inventory	UC I	nventory	Quoted
Period	# Bldgs	Total RBA	Vacant SF	Vacancy %	Absorption	# Bldgs	Total RBA	# Bldgs	Total RBA	Rates
2017 4q	2,250	21,109,476	424,105	2.0%	(74,306)	0	0	11	592,020	\$48.13
2017 3q	2,250	21,109,476	349,799	1.7%	71,128	0	0	9	528,814	\$46.86
2017 2q	2,250	21,109,476	420,927	2.0%	15,798	1	34,106	7	438,925	\$47.98
2017 1q	2,248	21,065,370	392,619	1.9%	(81,094)	0	0	7	281,969	\$43.73
2016 4q	2,248	21,065,370	311,525	1.5%	(43,311)	0	0	6	271,969	\$42.07
2016 3q	2,247	21,040,808	243,652	1.2%	72,690	0	0	7	296,531	\$40.72
2016 2q	2,246	21,030,380	305,914	1.5%	95,341	1	46,000	7	297,953	\$40.16
2016 1q	2,246	21,008,822	379,697	1.8%	79,913	3	98,000	6	305,096	\$39.08
2015 4q	2,243	20,910,822	361,610	1.7%	52,206	0	0	7	242,668	\$39.83
2015 3q	2,243	20,894,610	397,604	1.9%	20,070	0	0	7	247,097	\$39.02
2015 2q	2,243	20,894,610	417,674	2.0%	34,547	1	19,250	5	224,097	\$38.11
2015 1q	2,243	20,884,630	442,241	2.1%	(17,267)	1	18,700	2	65,250	\$36.94
2014 4q	2,246	20,928,912	469,256	2.2%	(471)	0	0	3	83,950	\$37.68
2014 3q	2,247	20,960,191	500,064	2.4%	18,662	1	21,009	1	18,700	\$37.13
2014 2q	2,247	20,952,250	510,785	2.4%	(29,062)	1	5,782	2	39,709	\$35.72
2014 1q	2,247	20,970,869	500,342	2.4%	23,610	0	0	2	26,791	\$35.80



### Durham Market Market Highlights - Class "A, B & C"

# Deliveries, Absorption & Vacancy

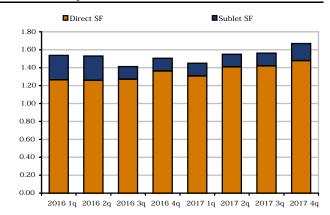
Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

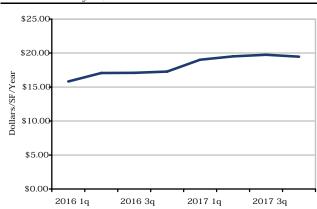
Historical Analysis, All Classes



Source: CoStar Property®

# **Quoted Rental Rates**

Historical Analysis, All Classes



Source: CoStar Property®

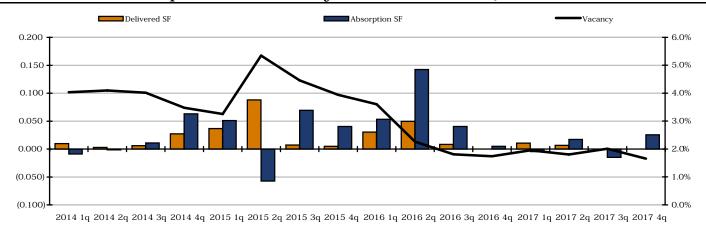
	Existir	ng Inventory	Vaca	ncy	Net	Delivere	ed Inventory	UC 1	Inventory	Quoted
Period	# Bldgs	Total RBA	Vacant SF	Vacancy %	Absorption	# Bldgs	Total RBA	# Bldgs	Total RBA	Rates
2017 4q	2,377	29,611,351	1,670,108	5.6%	(74,560)	2	12,000	5	163,187	\$19.47
2017 3q	2,374	29,578,237	1,562,434	5.3%	32,192	6	44,076	8	196,301	\$19.75
2017 2q	2,368	29,534,161	1,550,550	5.3%	72,586	9	160,227	12	226,172	\$19.52
2017 1q	2,358	29,361,234	1,450,209	4.9%	61,249	1	6,101	21	391,599	\$19.01
2016 4q	2,357	29,355,133	1,505,357	5.1%	(83,170)	1	9,018	19	236,546	\$17.27
2016 3q	2,356	29,346,115	1,413,169	4.8%	134,659	0	0	16	204,409	\$17.10
2016 2q	2,354	29,329,285	1,530,998	5.2%	31,338	2	16,502	16	206,907	\$17.06
2016 1q	2,351	29,304,783	1,537,834	5.2%	14,279	2	4,200	13	132,976	\$15.82
2015 4q	2,349	29,300,583	1,547,913	5.3%	(3,613)	2	30,037	13	120,346	\$15.68
2015 3q	2,346	29,253,546	1,497,263	5.1%	90,807	1	28,000	12	105,875	\$16.77
2015 2q	2,344	29,205,546	1,540,070	5.3%	(287,105)	1	10,400	9	121,301	\$16.52
2015 1q	2,343	29,196,430	1,243,849	4.3%	55,882	2	13,600	9	111,128	\$16.47
2014 4q	2,341	29,182,830	1,286,131	4.4%	61,493	5	67,642	5	60,027	\$16.67
2014 3q	2,335	29,109,488	1,274,282	4.4%	46,675	5	115,550	9	97,342	\$16.60
2014 2q	2,331	28,994,774	1,206,243	4.2%	77,842	1	14,066	13	204,292	\$16.34
2014 1q	2,330	28,980,708	1,270,019	4.4%	234,138	9	84,430	9	175,116	\$16.42



#### Halton Market Market Highlights - Class "A. B & C"

# Deliveries, Absorption & Vacancy

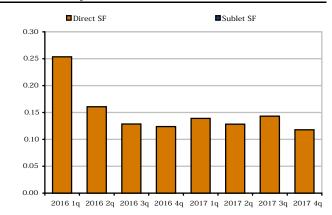
#### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

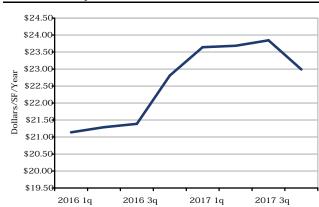
#### Historical Analysis, All Classes



Source: CoStar Property®

# **Quoted Rental Rates**

#### Historical Analysis, All Classes



Source: CoStar Property®

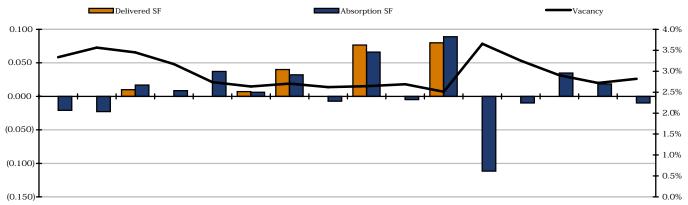
	Existir	ng Inventory	Vaca	ncy	Net	Delivere	ed Inventory	UC I	nventory	Quoted
Period	# Bldgs	Total RBA	Vacant SF	Vacancy %	Absorption	# Bldgs	Total RBA	# Bldgs	Total RBA	Rates
2017 4q	553	7,111,845	117,846	1.7%	25,373	0	0	0	0	\$22.99
2017 3q	553	7,111,845	143,219	2.0%	(15,014)	0	0	0	0	\$23.85
2017 2q	553	7,111,845	128,205	1.8%	17,221	1	6,480	0	0	\$23.69
2017 1q	552	7,105,365	138,946	2.0%	(4,699)	1	10,528	1	6,480	\$23.64
2016 4q	551	7,094,837	123,719	1.7%	4,813	0	0	1	10,528	\$22.81
2016 3q	551	7,094,837	128,532	1.8%	40,479	1	8,415	1	10,528	\$21.39
2016 2q	550	7,086,422	160,596	2.3%	142,380	3	49,516	2	18,943	\$21.29
2016 1q	547	7,036,906	253,460	3.6%	53,376	1	30,400	4	57,931	\$21.14
2015 4q	546	7,006,506	276,436	3.9%	40,370	1	4,731	5	88,331	\$20.42
2015 3q	545	7,001,775	312,075	4.5%	69,263	1	7,200	3	43,546	\$21.01
2015 2q	544	6,994,575	374,138	5.3%	(57,191)	1	88,107	4	50,746	\$20.74
2015 1q	542	6,902,284	224,656	3.3%	50,987	2	36,626	5	138,306	\$20.90
2014 4q	540	6,865,658	239,017	3.5%	63,092	2	27,200	5	159,317	\$19.71
2014 3q	538	6,838,458	274,909	4.0%	10,899	1	6,018	6	182,333	\$19.86
2014 2q	537	6,832,440	279,790	4.1%	(1,535)	1	2,800	5	69,758	\$19.16
2014 1q	536	6,829,640	275,455	4.0%	(9,000)	2	9,880	4	45,358	\$19.05



### Midtown Market Market Highlights - Class "A, B & C"

# Deliveries, Absorption & Vacancy

Historical Analysis, All Classes

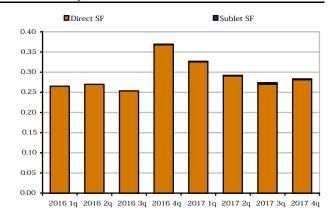


2014 1q 2014 2q 2014 3q 2014 4q 2015 1q 2015 2q 2015 3q 2015 4q 2016 1q 2016 2q 2016 3q 2016 4q 2017 1q 2017 2q 2017 3q 2017 4q

Source: CoStar Property®

# Vacant Space

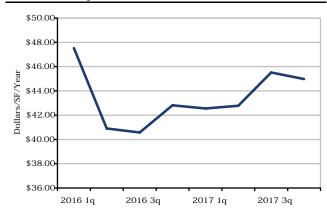
Historical Analysis, All Classes



Source: CoStar Property®

# **Quoted Rental Rates**

Historical Analysis, All Classes



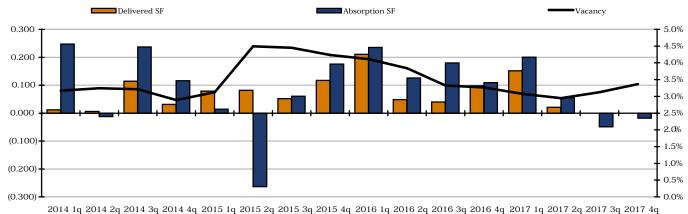
Source: CoStar Property®

	Existin	ng Inventory	Vaca	ncy	Net	Delivere	ed Inventory	UC I	Inventory	Quoted
Period	# Bldgs	Total RBA	Vacant SF	Vacancy %	Absorption	# Bldgs	Total RBA	# Bldgs	Total RBA	Rates
2017 4q	1,481	10,056,247	283,457	2.8%	(9,795)	0	0	8	195,610	\$44.98
2017 3q	1,481	10,056,247	273,662	2.7%	18,480	0	0	8	195,610	\$45.52
2017 2q	1,481	10,056,247	292,142	2.9%	34,922	0	0	4	67,115	\$42.77
2017 1q	1,481	10,056,247	327,064	3.3%	(9,886)	0	0	3	32,115	\$42.56
2016 4q	1,482	10,104,247	369,499	3.7%	(111,522)	0	0	3	32,115	\$42.81
2016 3q	1,482	10,104,247	253,656	2.5%	89,090	1	80,000	1	19,186	\$40.58
2016 2q	1,482	10,031,431	269,930	2.7%	(4,876)	0	0	2	99,186	\$40.90
2016 1q	1,482	10,031,431	265,054	2.6%	66,017	1	76,500	1	80,000	\$47.53
2015 4q	1,482	9,961,507	261,147	2.6%	(7,268)	0	0	2	156,500	\$47.57
2015 3q	1,483	9,977,507	269,879	2.7%	32,158	1	40,000	2	156,500	\$46.36
2015 2q	1,482	9,937,507	262,037	2.6%	6,077	1	7,040	2	116,500	\$43.32
2015 1q	1,482	9,941,729	272,336	2.7%	37,231	0	0	3	123,540	\$40.55
2014 4q	1,483	9,947,609	315,447	3.2%	8,545	0	0	2	47,040	\$39.74
2014 3q	1,485	9,967,519	343,902	3.5%	16,933	1	10,000	2	47,040	\$38.49
2014 2q	1,485	9,961,757	355,073	3.6%	(22,833)	0	0	2	50,000	\$38.61
2014 1q	1,485	9,961,757	332,240	3.3%	(20,920)	0	0	2	50,000	\$39.48



# Deliveries, Absorption & Vacancy

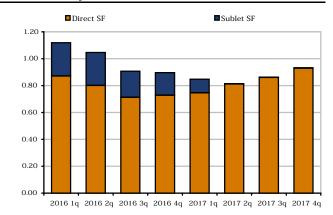
#### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

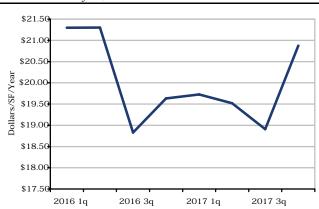
#### Historical Analysis, All Classes



Source: CoStar Property®

# **Quoted Rental Rates**

#### Historical Analysis, All Classes



Source: CoStar Property®

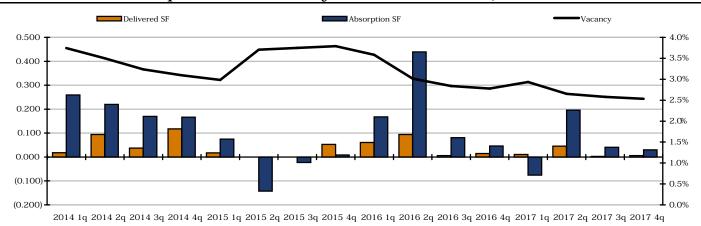
	Existir	ng Inventory	Vaca	ncy	Net	Delivere	ed Inventory	UC I	nventory	Quoted
Period	# Bldgs	Total RBA	Vacant SF	Vacancy %	Absorption	# Bldgs	Total RBA	# Bldgs	Total RBA	Rates
2017 4q	1,560	27,689,544	932,195	3.4%	(17,827)	0	0	7	372,616	\$20.88
2017 3q	1,559	27,637,819	862,643	3.1%	(48,798)	0	0	7	381,869	\$18.91
2017 2q	1,559	27,637,819	813,845	2.9%	54,851	2	21,203	6	339,282	\$19.52
2017 1q	1,556	27,571,897	847,493	3.1%	200,553	9	151,816	6	99,485	\$19.73
2016 4q	1,547	27,420,081	896,230	3.3%	108,939	4	97,530	14	199,576	\$19.63
2016 3q	1,543	27,322,551	907,639	3.3%	179,379	1	40,000	18	297,106	\$18.83
2016 2q	1,542	27,282,551	1,047,018	3.8%	125,785	1	48,482	17	296,906	\$21.30
2016 1q	1,540	27,229,218	1,119,470	4.1%	234,974	6	210,347	13	296,798	\$21.30
2015 4q	1,534	27,018,871	1,144,097	4.2%	175,472	11	117,103	18	482,172	\$21.56
2015 3q	1,522	26,896,734	1,197,432	4.5%	60,485	7	51,808	26	525,721	\$20.76
2015 2q	1,515	26,844,926	1,206,109	4.5%	(263,456)	6	81,848	31	430,660	\$20.73
2015 1q	1,508	26,737,078	834,805	3.1%	14,094	6	78,651	34	480,060	\$17.48
2014 4q	1,502	26,658,427	770,248	2.9%	116,169	3	31,150	23	329,499	\$17.33
2014 3q	1,499	26,627,277	855,267	3.2%	237,125	3	114,086	19	233,489	\$17.65
2014 2q	1,495	26,390,199	855,314	3.2%	(12,497)	2	5,893	18	410,142	\$18.44
2014 1q	1,493	26,384,306	836,924	3.2%	247,446	2	11,848	13	361,060	\$18.34



### Toronto East Market Market Highlights - Class "A, B & C"

# Deliveries, Absorption & Vacancy

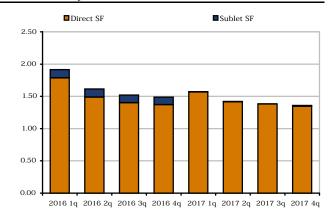
#### Historical Analysis, All Classes



Source: CoStar Property®

# Vacant Space

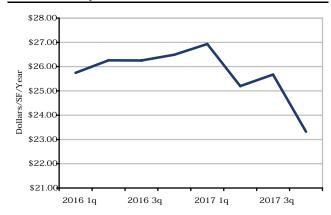
#### Historical Analysis, All Classes



Source: CoStar Property®

# **Quoted Rental Rates**

#### Historical Analysis, All Classes



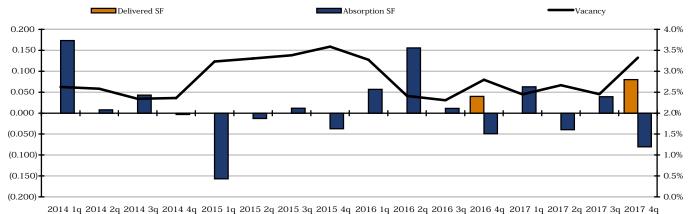
Source: CoStar Property®

	Existir	ng Inventory	Vaca	ncy	Net	Delivere	ed Inventory	UC 1	Inventory	Quoted
Period	# Bldgs	Total RBA	Vacant SF	Vacancy %	Absorption	# Bldgs	Total RBA	# Bldgs	Total RBA	Rates
2017 4q	5,039	53,655,256	1,359,869	2.5%	30,042	1	6,000	16	429,557	\$23.32
2017 3q	5,038	53,649,256	1,383,911	2.6%	40,621	1	2,303	10	317,285	\$25.67
2017 2q	5,037	53,646,953	1,422,229	2.7%	195,817	3	45,092	11	319,588	\$25.20
2017 1q	5,034	53,601,861	1,572,954	2.9%	(75,627)	1	10,544	14	364,680	\$26.93
2016 4q	5,034	53,593,368	1,488,834	2.8%	46,360	3	14,356	12	160,231	\$26.49
2016 3q	5,031	53,579,012	1,520,838	2.8%	81,023	2	5,995	13	151,563	\$26.25
2016 2q	5,031	53,592,186	1,615,035	3.0%	439,236	3	94,449	12	124,560	\$26.26
2016 1q	5,028	53,453,430	1,915,515	3.6%	167,701	3	60,659	10	166,410	\$25.74
2015 4q	5,025	53,392,771	2,022,557	3.8%	8,525	7	52,761	12	224,766	\$25.47
2015 3q	5,023	53,360,786	1,999,097	3.7%	(22,758)	0	0	14	211,710	\$25.43
2015 2q	5,023	53,362,722	1,978,275	3.7%	(142,806)	0	0	13	177,790	\$25.43
2015 1q	5,023	53,112,189	1,584,936	3.0%	74,847	1	17,111	12	413,513	\$25.50
2014 4q	5,022	53,095,078	1,642,672	3.1%	166,106	4	117,575	4	291,317	\$25.05
2014 3q	5,019	53,001,948	1,715,648	3.2%	169,594	2	37,350	8	408,892	\$24.76
2014 2q	5,018	52,971,230	1,854,524	3.5%	220,119	7	94,129	9	429,131	\$24.57
2014 1q	5,011	52,877,101	1,980,514	3.7%	259,045	3	17,641	13	500,171	\$24.35



# Deliveries, Absorption & Vacancy

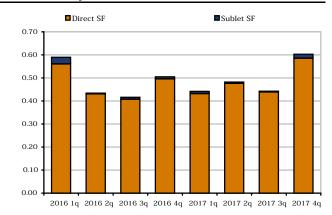
#### Historical Analysis, All Classes



Source: CoStar Property®

# Vacant Space

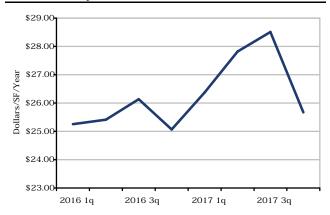
#### Historical Analysis, All Classes



Source: CoStar Property®

# **Quoted Rental Rates**

#### Historical Analysis, All Classes



Source: CoStar Property®

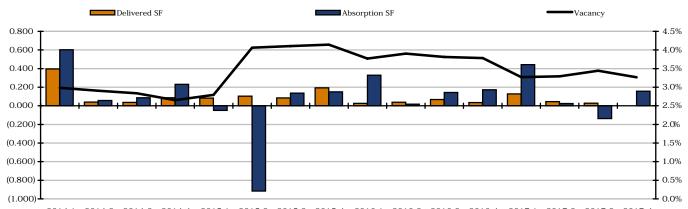
	Existir	ng Inventory	Vaca	ncy	Net	Delivere	ed Inventory	UC I	Inventory	Quoted
Period	# Bldgs	Total RBA	Vacant SF	Vacancy %	Absorption	# Bldgs	Total RBA	# Bldgs	Total RBA	Rates
2017 4q	1,261	18,134,664	603,064	3.3%	(80,473)	4	80,000	4	238,249	\$25.67
2017 3q	1,257	18,054,664	442,591	2.5%	39,103	0	0	8	318,249	\$28.51
2017 2q	1,257	18,054,664	481,694	2.7%	(39,684)	0	0	8	318,249	\$27.82
2017 1q	1,257	18,054,664	442,010	2.4%	62,891	0	0	6	307,310	\$26.38
2016 4q	1,257	18,054,664	504,901	2.8%	(49,085)	1	40,000	6	307,310	\$25.07
2016 3q	1,256	18,014,664	415,816	2.3%	11,307	0	0	6	292,310	\$26.14
2016 2q	1,259	18,021,651	434,110	2.4%	155,780	0	0	6	292,310	\$25.41
2016 1q	1,259	18,021,651	589,890	3.3%	56,690	0	0	1	40,000	\$25.25
2015 4q	1,259	18,021,651	646,580	3.6%	(37,122)	0	0	1	40,000	\$24.79
2015 3q	1,259	18,021,651	609,458	3.4%	11,579	0	0	1	40,000	\$25.05
2015 2q	1,258	17,995,356	594,742	3.3%	(12,865)	0	0	2	66,295	\$25.53
2015 1q	1,257	17,995,030	581,551	3.2%	(156,643)	0	0	2	26,621	\$25.88
2014 4q	1,257	17,995,030	424,908	2.4%	(3,168)	0	0	1	326	\$26.79
2014 3q	1,257	17,995,030	421,740	2.3%	43,159	0	0	0	0	\$26.34
2014 2q	1,257	17,995,030	464,899	2.6%	7,701	0	0	0	0	\$26.96
2014 1q	1,257	17,995,030	472,600	2.6%	173,124	0	0	0	0	\$32.93



### Toronto West Market

# Deliveries, Absorption & Vacancy

Historical Analysis, All Classes

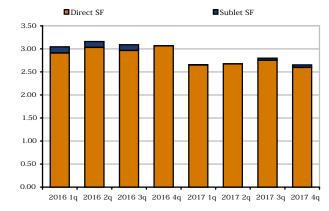


 $2014\ 1q\ 2014\ 2q\ 2014\ 3q\ 2014\ 4q\ 2015\ 1q\ 2015\ 2q\ 2015\ 3q\ 2015\ 4q\ 2016\ 1q\ 2016\ 2q\ 2016\ 3q\ 2016\ 4q\ 2017\ 1q\ 2017\ 2q\ 2017\ 3q\ 2017\ 4q$ 

Source: CoStar Property®

### Vacant Space

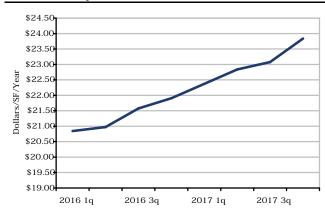
Historical Analysis, All Classes



Source: CoStar Property®

# **Quoted Rental Rates**

Historical Analysis, All Classes



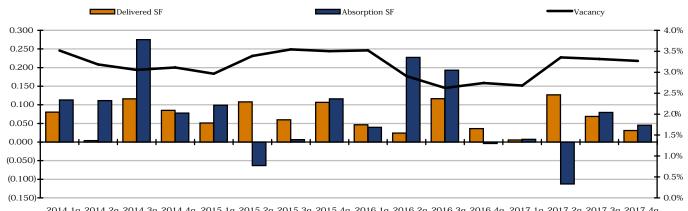
Source: CoStar Property®

	Existing Inventory		Vacancy		Net	Delivered Inventory		UC Inventory		Quoted
Period	# Bldgs	Total RBA	Vacant SF	Vacancy %	Absorption	# Bldgs	Total RBA	# Bldgs	Total RBA	Rates
2017 4q	9,106	81,248,142	2,653,282	3.3%	156,304	0	0	15	526,044	\$23.84
2017 3q	9,105	81,235,484	2,796,928	3.4%	(136,898)	3	27,631	14	323,309	\$23.07
2017 2q	9,114	81,251,361	2,675,907	3.3%	24,590	3	45,029	16	334,240	\$22.84
2017 1q	9,111	81,206,332	2,655,468	3.3%	441,983	2	128,392	15	314,453	\$22.37
2016 4q	9,115	81,179,891	3,071,010	3.8%	172,349	2	35,345	11	382,193	\$21.90
2016 3q	9,112	81,025,604	3,089,072	3.8%	143,058	4	67,654	14	523,757	\$21.57
2016 2q	9,107	80,952,650	3,159,176	3.9%	18,063	1	38,183	14	432,249	\$20.98
2016 1q	9,098	80,820,137	3,044,726	3.8%	328,206	2	26,677	21	399,826	\$20.85
2015 4q	9,096	80,793,460	3,346,255	4.1%	150,029	10	192,373	14	341,411	\$21.01
2015 3q	9,088	80,606,041	3,308,865	4.1%	135,700	5	84,639	18	428,186	\$21.06
2015 2q	9,081	80,428,903	3,267,427	4.1%	(916,545)	6	103,938	23	587,416	\$21.22
2015 1q	9,075	80,321,088	2,243,067	2.8%	(50,108)	6	82,324	20	523,393	\$22.17
2014 4q	9,073	80,257,937	2,129,808	2.7%	230,390	11	87,298	14	277,262	\$22.01
2014 3q	9,062	80,170,639	2,272,900	2.8%	86,944	5	36,507	20	207,628	\$21.27
2014 2q	9,058	80,138,132	2,327,337	2.9%	56,727	5	39,294	22	228,654	\$21.34
2014 1q	9,056	80,144,282	2,390,214	3.0%	602,339	7	396,794	22	174,032	\$21.04



# Deliveries, Absorption & Vacancy

#### Historical Analysis, All Classes

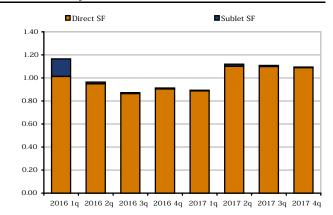


2014 1q 2014 2q 2014 3q 2014 4q 2015 1q 2015 2q 2015 3q 2015 4q 2016 1q 2016 2q 2016 3q 2016 4q 2017 1q 2017 2q 2017 3q 2017 4q

Source: CoStar Property®

# Vacant Space

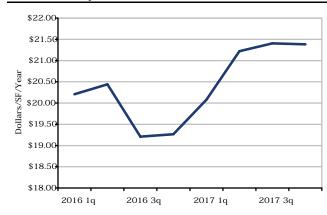
#### Historical Analysis, All Classes



Source: CoStar Property®

# **Quoted Rental Rates**

#### Historical Analysis, All Classes



Source: CoStar Property®

	Existing Inventory		Vacancy		Net	Delivered Inventory		UC Inventory		Quoted
Period	# Bldgs	Total RBA	Vacant SF	Vacancy %	Absorption	# Bldgs	Total RBA	# Bldgs	Total RBA	Rates
2017 4q	2,151	33,475,327	1,094,379	3.3%	45,108	3	31,055	9	247,754	\$21.38
2017 3q	2,148	33,444,272	1,108,432	3.3%	79,412	5	68,686	10	232,633	\$21.40
2017 2q	2,143	33,375,586	1,119,158	3.4%	(112,409)	3	126,866	12	267,311	\$21.22
2017 1q	2,141	33,261,460	892,623	2.7%	7,119	1	5,475	13	377,177	\$20.08
2016 4q	2,142	33,274,204	912,486	2.7%	(3,903)	3	36,306	12	203,568	\$19.26
2016 3q	2,139	33,237,898	872,277	2.6%	192,839	5	116,310	11	142,332	\$19.21
2016 2q	2,135	33,136,088	963,306	2.9%	227,501	1	24,166	15	204,642	\$20.44
2016 1q	2,133	33,111,249	1,165,968	3.5%	39,617	3	46,596	10	177,971	\$20.21
2015 4q	2,130	33,064,653	1,158,989	3.5%	116,177	3	106,473	9	178,322	\$20.93
2015 3q	2,127	32,958,180	1,168,693	3.5%	6,480	5	59,716	11	284,122	\$21.00
2015 2q	2,122	32,898,464	1,115,457	3.4%	(62,998)	4	107,881	10	202,409	\$21.07
2015 1q	2,119	32,818,876	972,871	3.0%	99,002	7	51,047	10	260,793	\$20.16
2014 4q	2,112	32,767,829	1,020,826	3.1%	77,723	11	85,104	13	134,244	\$19.99
2014 3q	2,099	32,667,243	997,963	3.1%	275,161	5	116,174	25	184,830	\$19.55
2014 2q	2,093	32,427,673	1,033,554	3.2%	111,287	1	4,000	26	390,012	\$19.43
2014 1q	2,092	32,423,673	1,140,841	3.5%	112,853	7	80,516	11	279,850	\$19.59